



RETAILBOUND ACCELERATOR

2025 Sample Schedule

Week 1: Program Welcome and Orientation

Accelerator Group Meeting: Welcome to the Retailbound Accelerator

Activity: Retail Sales Channel Matrix

1:1 with Designated Retail Consultant

Week 2: Retail Price Optimization

Accelerator Group Meeting: Review The Completed Retail Sales Channel Matrix

Activity: Retailer and Distribution Price Modeling

Guest Speaker: Why Earned & Paid Media (PR) Are Equally Both Important

1:1 with Designated Retail Consultant

Week 3: Competition – Key Features/Benefits

Accelerator Group Meeting: Review The Completed Retail Pricing Model

Activity: Competitive Product Matrix

1:1 with Designated Retail Consultant

Week 4: Retail Presentation Deck

Accelerator Group Meeting: Review The Completed Competitive Product Matrix

Activity: Retail Presentation Deck Template

Guest Speaker: How To Design Your Retail Box to Outshine The Competition

1:1 with Designated Retail Consultant

Week 5: New Item Product Template & Product Sales Sheet

Accelerator Group Meeting: Review The Completed Retail Presentation Deck

Activity: New Item Product Template & Product Sales Sheet

1:1 with Designated Retail Consultant

Week 6: Warehousing & Logistics

Accelerator Group Meeting: Review The Completed New Item Product Template & Product Sales Sheet

Activity: 3PL Selection Matrix

Guest Speaker: How To Pick the Best 3PL For Your Retail Needs

1:1 with Designated Retail Consultant

Week 7: Agreements & More

Accelerator Group Meeting: Review The Completed 3PL Selection Matrix

Activity: Retailer, Distributor & Manufacturer Agreement Review + Retail Pitch + MAP Agreement

1:1 with Designated Retail Consultant

Week 8: Looking Forward

Accelerator Group Meeting: Review The Completed Retail Pitch & MAP Agreement and Simulation Final

Activity: Group Review of Retail Pitches

1:1 with Designated Retail Consultant

US Distribution Introductions

At the end of the cohort, select product brands will be introduced to three National Distributors to make a pitch.